



ADVANCING TECH ROLES IN THE NDC-DRIVEN TRAVEL INDUSTRY: INITIATIVES AND STRATEGIES FOR SUCCESS

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ABSTRACT

This article explores the initiatives and strategies employed in the travel industry to advance technological roles in the era of New Distribution Capability (NDC). It examines the growing demand for skilled technology professionals as NDC adoption accelerates, highlighting the challenges faced by organizations in bridging the skills gap. The article discusses key strategies including talent development programs, collaborations with educational institutions, industry networking opportunities, and initiatives to promote diversity and inclusion in tech roles. It also addresses implementation challenges and their solutions, emphasizing the importance of agile learning methodologies and collaborative resource sharing. The article concludes by presenting a future outlook on the transformative impact of NDC on the travel industry and the critical role of technology professionals in realizing its full potential.

Keywords: NDC Technology, Talent Development, Industry Collaboration, Skills Gap, Travel Technology

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INTRODUCTION

The travel industry is experiencing a paradigm shift with the widespread adoption of New Distribution Capability (NDC). This XML-based data transmission standard, developed by the International Air Transport Association (IATA), is fundamentally changing the landscape of travel product distribution, marketing, and sales. According to Amadeus IT Group, NDC enables airlines and travel companies to offer more personalized and differentiated products, moving beyond the limitations of traditional distribution systems. The standard allows for rich content delivery, dynamic pricing, and personalized offers, which are crucial in an era where travelers increasingly expect tailored experiences [1].

As NDC adoption accelerates, the demand for skilled technology professionals who can navigate this new ecosystem has grown exponentially. A comprehensive study by SITA, a leading IT provider for the air transport industry, reveals that 76% of airlines are planning to implement NDC by 2024. However, 39% of airlines cite the lack of skilled IT professionals as a significant challenge in their digital transformation efforts [2]. This rapid growth has created a substantial skills gap in the travel technology sector, with companies struggling to find professionals who possess both deep technical expertise and a thorough understanding of the travel industry's unique challenges.

The complexity of NDC implementation requires a diverse range of technical skills, including:

1. API development and integration
2. XML schema design and manipulation
3. Cloud computing and scalable architecture
4. Data analytics and machine learning
5. Cybersecurity and data privacy compliance

Moreover, these technical skills must be complemented by a strong grasp of travel industry operations, distribution strategies, and regulatory frameworks. Amadeus highlights that this unique combination of competencies has led to the emergence of new roles such as "NDC Integration Specialists" and "Travel API Architects" [1].

To address this growing need, organizations in the travel industry are implementing various initiatives and strategies to promote and enhance technological roles in the age of NDC. These efforts aim to:

1. Upskill existing tech professionals with NDC-specific knowledge
2. Attract new talent to the travel technology sector
3. Foster innovation in travel distribution systems
4. Ensure seamless integration of NDC across the travel ecosystem

By focusing on these areas, companies can ensure they have the necessary talent and capabilities to fully leverage NDC's potential and maintain a competitive edge in the market. Amadeus predicts that by 2025, over 60% of global air bookings will be NDC-enabled, underscoring the importance of these strategic initiatives [1].

As we delve into these strategies, it's important to note that the success of NDC implementation and the overall digital transformation of the travel industry hinges on the industry's ability to nurture and retain skilled technology professionals. SITA's report emphasizes that investing in human capital alongside technological infrastructure is crucial for airlines to unlock new levels of efficiency, personalization, and innovation in the years to come [2].

This article will explore key strategies including talent development programs, collaboration with educational institutions, industry networking forums, and initiatives to promote diversity in tech roles. By addressing the skills gap and fostering a robust ecosystem of NDC-capable professionals, the travel industry can fully realize the benefits of this transformative technology.

Technical Skills for NDC	Strategic Initiatives for Skills Gap
API development and integration	Upskill existing tech professionals
XML schema design and manipulation	Attract new talent to the sector
Cloud computing and scalable architecture	Foster innovation in distribution systems
Data analytics and machine learning	Ensure seamless NDC integration

Table 1: Key Components for Successful NDC Adoption in the Travel Industry [1, 2]

2. KEY INITIATIVES AND STRATEGIES

2.1. Talent Development Programs

One of the primary strategies for advancing tech roles in the NDC-driven travel industry is the implementation of specialized talent development programs. These programs are designed to equip technology professionals with the specific skills and knowledge required to work effectively with NDC.

Key components of these programs include:

- NDC-specific technical training: Courses covering NDC schemas, API integration, and data mapping.
- Hands-on workshops: Practical sessions where participants can work on real-world NDC implementation scenarios.
- Certification programs: Industry-recognized certifications that validate a professional's expertise in NDC technologies.

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Example:

Sample code snippet for NDC API integration

```
import requests

def get_ndc_offers(origin, destination, date):

    ndc_api_endpoint = "https://api.airline.com/ndc/offers"

    payload = {

        "OriginDestinations": [

            {

                "Departure": {

                    "AirportCode": origin,

                    "Date": date

                },

                "Arrival": {

                    "AirportCode": destination

                }

            }

        ]

    }

    response = requests.post(ndc_api_endpoint, json=payload)

    return response.json()
```

Usage

```
offers = get_ndc_offers("LAX", "JFK", "2024-05-01")
```

Print (offers)

This code demonstrates a basic implementation of an NDC API call to retrieve offers, which would be covered in a talent development program.

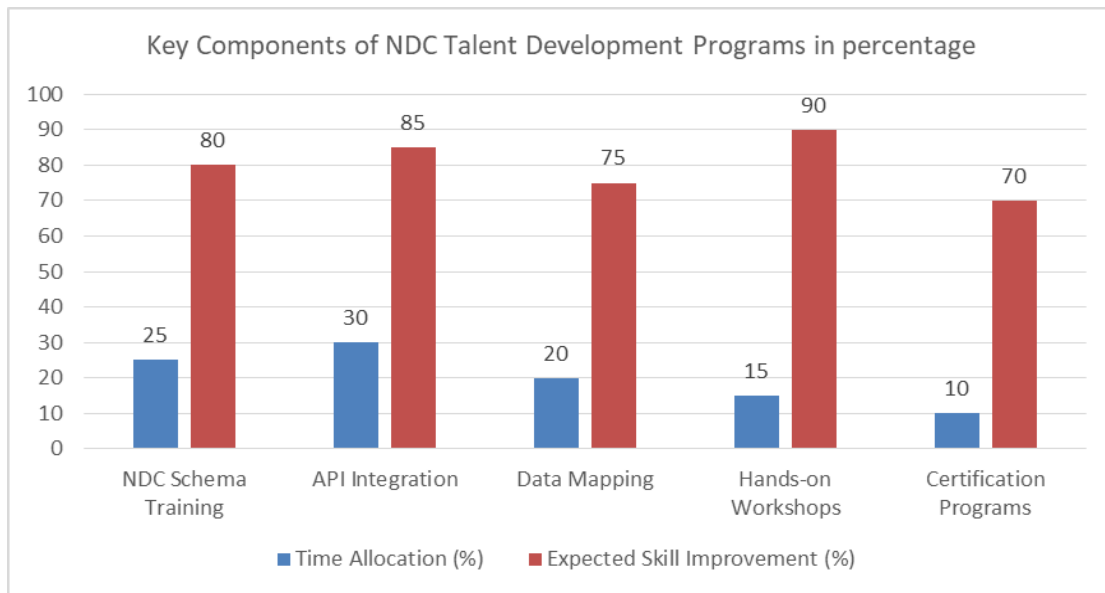


Fig 1: Prioritizing Skills in NDC-Focused Technical Training [3]

2.2. Collaboration with Educational Institutions

To ensure a steady pipeline of talent equipped with NDC knowledge, many organizations are partnering with universities and technical schools. These collaborations aim to integrate NDC-focused curricula into existing computer science and travel technology programs. Industry leaders recognize that academic partnerships are crucial for addressing the NDC skills gap and preparing the next generation of travel technology professionals.

2.2.1. Guest Lectures

Industry experts providing real-world insights into NDC implementation challenges and solutions play a vital role in bridging the gap between academic learning and practical application. These lectures typically cover:

- Case studies of successful NDC implementations
- Current challenges in NDC adoption and potential solutions
- Future trends in airline distribution technology

For example, several major airlines have established partnerships with universities, offering guest lectures on NDC and modern airline distribution as part of computer science and aviation management programs [7].

2.2.2. Internship Programs

Opportunities for students to gain hands-on experience with NDC technologies in a professional setting are crucial for developing practical skills. These internship programs often include:

- Participation in real NDC integration projects
- Exposure to various aspects of airline IT systems
- Mentorship from experienced NDC professionals

Many airlines and travel technology companies have recognized the value of nurturing talent early in their careers and are expanding their internship offerings to include NDC-focused positions.

2.2.3. Research Partnerships

Collaborative research projects focusing on innovative applications of NDC in the travel industry are essential for driving innovation and addressing complex challenges. These partnerships often involve:

- Joint research initiatives between airlines, technology providers, and academic institutions
- Publication of research findings in academic journals and industry publications
- Development of new tools and methodologies for NDC implementation

Several industry organizations have established innovation hubs or labs that partner with universities to explore advanced applications of NDC in areas such as machine learning and predictive analytics.

2.2.4. Curriculum Development

Many educational institutions are working closely with industry partners to develop specialized courses and degree programs focused on travel technology and NDC. These initiatives include:

- Creation of NDC-specific modules within existing computer science or tourism management programs
- Development of short-term certificate programs for professionals seeking to upskill in NDC technologies
- Integration of NDC concepts into broader courses on API development and travel distribution systems

Leading hospitality and tourism management schools have introduced comprehensive modules on digital transformation in airline distribution, with a significant focus on NDC, as part of their graduate programs [7].

2.2.5. Hackathons and Coding Challenges

To stimulate interest and innovation in NDC technologies among students, many organizations are sponsoring hackathons and coding challenges. These events typically involve:

- Teams of students working on real-world NDC implementation challenges
- Mentorship from industry experts during the event
- Prizes and potential internship opportunities for winning teams

Annual hackathons focused on NDC and related technologies have seen increasing participation from students, highlighting the growing interest in airline distribution technology among young professionals.

By fostering these collaborative relationships with educational institutions, the travel industry is taking proactive steps to address the growing demand for NDC-skilled professionals. These initiatives not only help to bridge the current skills gap but also contribute to the long-term sustainability of NDC adoption in the airline industry. As NDC continues to evolve, these partnerships will play a crucial role in shaping the future workforce of the travel technology sector. These networking opportunities play a vital role in fostering collaboration, driving innovation, and addressing common challenges in NDC implementation. Industry surveys consistently show that a majority of airlines and travel technology companies consider industry networking events essential for staying updated on NDC developments and best practices [7].

Collaboration Type	Percentage of Companies Participating
Guest Lectures	75%
Internship Programs	60%
Research Partnerships	45%
Curriculum Development	40%
Hackathons/Coding Challenges	30%

Table 2: Percentage of Travel Companies Participating in NDC Educational Partnerships [4]

2.3. Networking and Knowledge Sharing Opportunities

IATA has developed various platforms to foster collaboration and knowledge sharing in NDC implementation. These initiatives play a crucial role in accelerating NDC adoption and driving innovation in airline distribution.

2.3.1. NDC Certification Program

IATA offers an NDC Certification Program for IT providers, aggregators, and airlines. This program validates the capability to receive and send NDC messages, ensuring a standardized approach to implementation [4].

2.3.2. NDC Matchmaker

The NDC Matchmaker is an online tool that helps airlines find suitable IT providers and aggregators for their NDC implementation needs. It facilitates connections between different stakeholders in the NDC ecosystem [4].

2.3.3. NDC Leaderboard

IATA maintains an NDC Leaderboard, recognizing airlines that have made significant progress in their NDC implementation. This initiative encourages adoption and highlights industry best practices [4].

2.3.4. Industry Meetings and Workshops

IATA organizes regular industry meetings and workshops focused on NDC implementation. These events often feature:

- Updates on NDC standards and implementation guidelines
- Discussions on industry challenges and solutions
- Opportunities for stakeholders to provide feedback on the NDC program [4]

2.3.5. Online Resources

IATA provides a comprehensive set of online resources for NDC implementation, including:

- NDC Schema and Implementation Guide
- NDC Sandbox for testing and development
- Case studies of successful NDC implementations
- Regular NDC program updates and newsletters [4]

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These resources serve as valuable tools for airlines, travel agents, and technology providers working on NDC implementation.

By providing these diverse networking and knowledge-sharing opportunities, IATA is fostering a collaborative ecosystem for NDC implementation. As the adoption of NDC continues to grow, these platforms will play an increasingly critical role in shaping the future of airline distribution.

2.4. Promoting Diversity and Inclusion

Ensuring diverse representation in tech roles is essential for enhancing creativity and perspective in New Distribution Capability (NDC) implementations. A diverse workforce brings a variety of viewpoints, experiences, and problem-solving approaches, which are crucial in developing innovative solutions for the complex challenges in airline distribution technology. According to a study by McKinsey, companies in the top quartile for gender diversity on executive teams were 25% more likely to have above-average profitability than companies in the fourth quartile [5].

Strategies to promote diversity and inclusion in NDC-related tech roles include:

2.4.1. Targeted Recruitment

Outreach programs aimed at underrepresented groups in tech play a vital role in diversifying the talent pool. These initiatives can include:

- Partnering with universities and colleges that have a diverse student body
- Sponsoring coding bootcamps and tech workshops for underrepresented groups
- Participating in job fairs focused on diversity in tech

Many organizations in the aviation and travel technology sectors have implemented targeted recruitment strategies to attract diverse talent to NDC-related roles. For instance, Amadeus IT Group reported a 5% increase in female hires in tech roles after implementing targeted recruitment programs [6].

Key benefits of targeted recruitment:

- Broadens the talent pool
- Brings fresh perspectives to NDC implementation teams
- Helps address the tech skills gap in the aviation industry

2.4.2. Mentorship Programs

Pairing experienced professionals with newcomers from diverse backgrounds can significantly impact retention and career progression. Effective mentorship programs in NDC tech roles often include:

- One-on-one mentoring sessions
- Group mentoring activities
- Reverse mentoring, where junior staff share insights on emerging technologies

Mentorship programs have been shown to be effective in supporting the career development of underrepresented groups in aviation technology roles. Amadeus IT Group reported that employees who participated in mentorship programs showed a 20% higher retention rate compared to those who did not [6].

Advantages of mentorship programs:

- Provides support and guidance for career development
- Facilitates knowledge transfer across different levels of experience
- Helps build a more inclusive company culture

2.4.3. Inclusive Workplace Policies

Implementing policies that foster an inclusive environment for all tech professionals is crucial for attracting and retaining diverse talent. These policies may include:

- Flexible working arrangements to accommodate different needs and lifestyles
- Unconscious bias training for all employees, especially those in leadership positions
- Regular pay equity audits to ensure fair compensation across diverse groups

Companies that prioritize inclusive workplace policies often see improvements in team dynamics and innovation output in their NDC development efforts. McKinsey's research indicates that companies with more diverse management teams have 19% higher innovation revenues [5].

Key aspects of inclusive workplace policies:

- Creates a welcoming environment for all employees
- Promotes equal opportunities for career advancement
- Enhances overall employee satisfaction and productivity

By focusing on these strategies, organizations involved in NDC implementation can create more diverse and inclusive tech teams. This not only benefits the individuals involved but also drives innovation and improves the overall quality of NDC solutions. As the aviation industry continues to evolve with new distribution technologies, embracing diversity and inclusion will be key to staying competitive and meeting the diverse needs of global travelers.

3. Implementation Challenges and Solutions

While the initiatives and strategies for New Distribution Capability (NDC) offer significant benefits, their implementation can face several challenges. Understanding these challenges and developing effective solutions is crucial for the successful adoption of NDC across the airline industry [9].

3.1 Rapid Technological Changes

The fast-paced evolution of NDC standards can make it difficult to keep training programs up-to-date. This challenge is particularly acute in the airline industry, where technology adoption rates have historically varied across different organizations.

Challenge:

- Constant updates to NDC schemas and APIs
- Evolving best practices and implementation strategies
- Need for continuous learning and skill development

Solution: Implement agile learning methodologies and regular curriculum reviews

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To address this challenge, organizations can:

1. Adopt modular training programs that can be quickly updated
2. Implement continuous learning platforms that provide real-time updates on NDC developments
3. Establish partnerships with NDC solution providers to access the latest training materials

These approaches allow for more flexible and responsive training programs that can keep pace with the rapid changes in NDC technology.

3.2. Resource Constraints

Smaller organizations may struggle to allocate resources for comprehensive talent development programs. This can create a significant barrier to NDC adoption and implementation.

Challenge:

- Limited budget for training and development
- Lack of in-house expertise to develop NDC-specific programs
- Difficulty in attracting and retaining NDC-skilled professionals

Solution: Leverage industry partnerships and online learning platforms to share resources and reduce costs.

Organizations can overcome resource constraints by:

1. Participating in industry consortiums that pool resources for NDC training
2. Utilizing online learning platforms that offer cost-effective NDC courses
3. Engaging in knowledge-sharing partnerships with larger organizations or technology providers

These collaborative approaches can help organizations access necessary resources and expertise without incurring prohibitive costs.

3.3. Resistance to Change

Existing tech professionals may be hesitant to adapt to new NDC-driven paradigms. This resistance can significantly slow down the adoption and implementation of NDC technologies.

Challenge:

- Fear of job obsolescence
- Comfort with legacy systems and processes
- Lack of understanding about the benefits of NDC

Solution: Emphasize the career growth opportunities that come with NDC expertise and provide clear transition paths

To mitigate resistance to change, organizations can:

1. Develop clear career progression paths that incorporate NDC skills
2. Provide incentives for acquiring NDC certifications and expertise
3. Communicate the industry-wide shift towards NDC and its long-term importance

By addressing these concerns directly and providing tangible benefits for embracing NDC, organizations can help overcome resistance and facilitate smoother transitions.

The global survey on NDC adoption challenges [9] highlights that organizations which proactively address these challenges through targeted solutions are more likely to succeed in their NDC implementation efforts. As the industry continues to evolve, overcoming these hurdles will be crucial for organizations looking to stay competitive in the changing landscape of airline distribution.

By focusing on agile learning methodologies, collaborative resource sharing, and clear communication of benefits, airlines and travel technology companies can navigate the challenges of NDC implementation more effectively. This approach not only facilitates the adoption of NDC but also contributes to the overall modernization and efficiency of the airline distribution ecosystem.

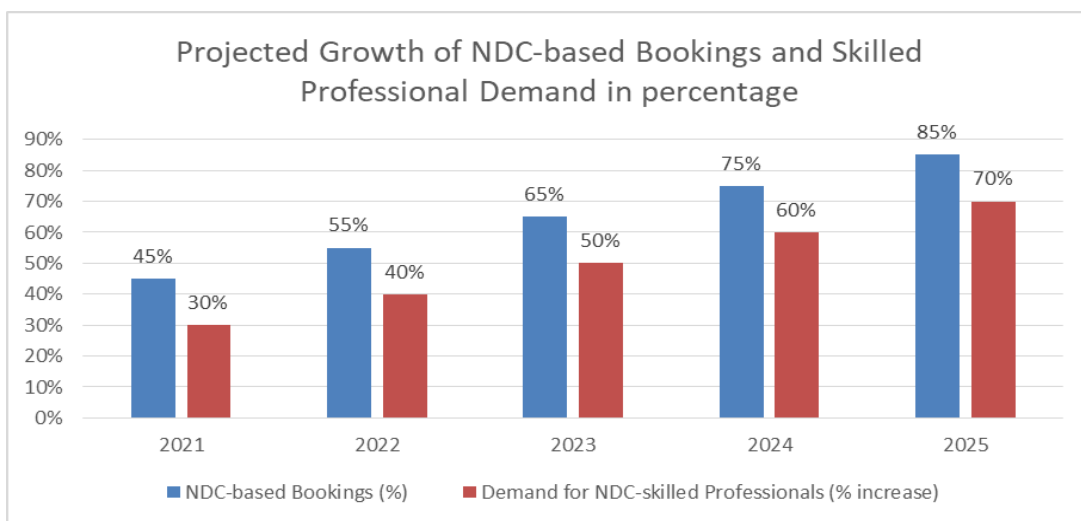


Fig 2: NDC Adoption and Workforce Trends in the Travel Industry (2021-2025) [5 – 8]

4. Future Outlook

As New Distribution Capability (NDC) continues to evolve and reshape the travel industry, the role of technology professionals will become increasingly critical. Organizations that invest in NDC initiatives and strategies for promoting tech roles will be better positioned to drive innovation and maintain a competitive edge in the rapidly changing travel landscape [8].

The impact of NDC on the travel industry is expected to be transformative, with significant implications for how travel products are distributed, marketed, and consumed. Technology professionals will play a crucial role in realizing the full potential of NDC, enabling travel companies to:

Drive innovation in travel distribution: By leveraging NDC standards, tech professionals can develop more sophisticated distribution systems that allow for greater flexibility and customization in how travel products are packaged and sold. This includes:

- Creating dynamic pricing models that adjust in real-time based on demand and availability
- Implementing personalized offer engines that tailor products to individual customer preferences
- Developing new channels for reaching customers, such as mobile apps and social media platforms [8]

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Enhance customer experiences through personalized offerings: NDC enables richer content and more granular product information to be shared between airlines, travel agencies, and customers. Technology experts can harness this capability to create highly personalized travel experiences, including:

- Providing detailed information about ancillary services, such as lounge access or in-flight Wi-Fi
- Offering bundled packages that combine flights with other travel services based on the traveler's profile
- Enabling more efficient comparison shopping across multiple airlines [8]

Optimize operational efficiency through advanced data analytics: The increased data flow facilitated by NDC presents opportunities for more sophisticated analytics and business intelligence. Tech professionals can develop tools and systems to process and analyze this data, providing actionable insights that can:

- Improve revenue management by identifying trends and optimizing pricing strategies
- Enhance capacity planning through more accurate demand forecasting
- Streamline overall operational efficiency by identifying areas for improvement in the distribution process [8]

Stay ahead of regulatory changes and industry standards: As NDC and related technologies evolve, so too will the regulatory landscape. Technology professionals will be essential in:

- Ensuring compliance with new standards and regulations, such as data privacy laws
- Adapting systems and processes to meet changing requirements, such as new security protocols
- Participating in industry working groups to shape future standards and best practices [8]

Organizations that prioritize the development and retention of skilled technology professionals will be better equipped to navigate the complexities of NDC implementation and capitalize on its benefits. This may involve investing in training programs, fostering a culture of innovation, and creating attractive career paths for tech talent within the travel industry.

As the travel sector becomes increasingly digitized and data-driven, the demand for professionals with expertise in areas such as cloud computing, data science, API development, and cybersecurity is likely to grow significantly. According to the IATA report, the adoption of NDC is expected to accelerate, with 45% of bookings expected to be made via NDC-based connections by 2021 [8].

Travel companies that recognize and act on this trend will be well-positioned to lead in the new era of intelligent and connected travel distribution. By investing in technology talent and embracing NDC, these organizations can unlock new revenue streams, improve operational efficiency, and deliver superior customer experiences in an increasingly competitive market.

CONCLUSION

As NDC continues to reshape the travel industry, the role of technology professionals becomes increasingly crucial. The initiatives and strategies discussed in this article provide a roadmap for organizations to develop and retain skilled tech talent capable of navigating the complexities of NDC implementation. By investing in comprehensive talent development programs, fostering industry-academia collaborations, leveraging networking opportunities, and promoting diversity in tech roles, companies can address the current skills gap and prepare for future challenges.

The future of travel distribution lies in the hands of those who can harness NDC's potential to drive innovation, enhance customer experiences, and optimize operational efficiency. Organizations that prioritize these strategies will be well-positioned to lead in the new era of intelligent and connected travel distribution, unlocking new revenue streams and delivering superior customer experiences in an increasingly competitive market.

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