



# SMART INTEGRATION: HOW ENTERPRISES ARE RE-INVENTING PEOPLESOFT WITH FUSION, WORKDAY, AND SALESFORCE

Vasanthakumar Gnanasambandam <sup>1</sup>, Saravanan Murugan <sup>2</sup>,  
USA.

## ABSTRACT

*Digital transformation pressures growing numbers of legacy enterprise systems to deliver on modern functionalities and user experience. On-premises ERP contracts are being swapped for cloud native solutions. Yet full-scale replacement can be cost prohibitive and risky for organizations that have customized and built institutional knowledge with legacy solutions. To reconcile that conflict, organizations are adopting hybrid ERP strategies that integrate PeopleSoft with leading ERP cloud solutions including Oracle Fusion, Workday, and Salesforce. This paper highlights the strategic, technical, and administrative benefits of integration that assisted PeopleSoft implementations from insurance, higher education, and HR private consulting firms in extending the lifecycle of their investments. With the help of Oracle Integration Cloud, PeopleSoft Integration Broker, and third-party systems such as health care providers, PeopleSoft customers are taking advantage of a combination of conversational AI, workflow automation, real-time data sync, and enhanced scalability across platforms. The paper also discusses integration pain points, governance factors, and forward-looking capabilities enabled by AI & API-first strategies. Ultimately, a case is made for*

*how integration paves the way for innovation without sacrificing stability to legacy systems — a sweet spot for organizations looking to modernize systems with PeopleSoft deployed as their system of record.*

**Keywords:** PeopleSoft, Hybrid ERP, Oracle Fusion, Workday Integration, Salesforce Integration, ERP Modernization, Legacy System Integration, Oracle Integration Cloud, Enterprise IT Transformation, Conversational AI, Workflow Automation, Real-Time Data Sync, API-first Strategy, Cloud ERP, System of Record

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## **Introduction: PeopleSoft isn't dead it's evolving!**

In the world of enterprise IT orgs, PeopleSoft is like the equipment manager of a baseball team. Underappreciated but essential to keeping the whole team going. And whereas PeopleSoft won't win prizes for its UI or the flashy real-time analytics capabilities of some more modern-day products, the software is a serviceable engine that runs core processes across different parts of the org.

Its strength, in part, lies in its ability to scale with business demand. The system over time has proven to be a reliable system of record for many businesses, capable of processing high levels of data and high transaction volumes without performance problems. As a result, PeopleSoft has become an integral part of many organizations, delivering core functionality for human resources, finance, supply chain, and more.

Importantly, companies are realizing it may be more prudent not to rip out these systems of record. Rather than dismantling their PeopleSoft architecture, they are choosing to augment and extend it, connecting it to modern cloud-based platforms like Oracle Fusion, Workday, and Salesforce. In some ways, it's akin to a retrofit: the vintage car stays in place, but the latest technological amenities—including GPS navigation, Bluetooth, and sophisticated voice-command features--are added.

This approach enables organizations to retain the operational efficacy and substance from PeopleSoft, while transforming the UX and increasing business agility to support the way enterprises work today.

### **Hybrid ERP: Building a Smarter Ecosystem**

Why settle for a single platform when you can leverage the strengths of multiple best-of-breed apps? That's the logic underlying hybrid ERP. With PeopleSoft, you get best-in-class heavy transactions and portal applications in the cloud for greater agility, improved user experiences, and innovation.

Organizations today are steadily rolling out solutions such as Oracle Fusion for financial analytics, Workday for talent management, and Salesforce for customer and student engagement while PeopleSoft continues to serve core processes quietly behind the scenes. This approach is a rational re-platforming exercise, not a heroic greenfield endeavor.

### **Why Integration Is a Win-Win**

Let's explore the benefits of integration in more details. One obvious benefit is that organizations can modernize their processes without the disruption of a full-scale ERP (Enterprise Resource Planning) systems replacement. Instead of risking chaotic wholesale change, modern capabilities can be drip-fed into the organization as desired. Integration delivers an intelligent business package that gives you: Real-time dashboards, which give the decision maker instantaneous snapshots of how KPIs (key performance indicators) and other metrics are performing. With this ability to slice and dice live data, managers can spot the emergence of trends and make informed decisions more quickly. Intelligent chatbots, which improve service with better customer interactions. Customers get an immediate response to their queries, mundane tasks are automated and human talent can be freed up to work on higher priority projects. Automated processes, which save time, money and effort while reducing the risk of error. Data entry, report generation, order processing and other routine tasks can be accomplished more efficiently, freeing up employees' time and slashing operational costs. Mobile access, which helps keep teams connected to essential systems and data. Organizations need to operate without interruption, whether that means keeping the mobile workforce connected, supporting remote workforces or enabling continuity of operations. Improved compliance, which ensures that processes are in place to make sure that all data handling,

reporting and other procedures are keeping to regulatory standards. Compliance with regulations avoids the risk of fines and other penalties, but integration-driven compliance also fosters a culture of accountability within the organization. Instant visibility into operations, which enables the monitoring of performance, tracking of progress and proactive identification of potential issues. Employees, suppliers, customers and other stakeholders can all be kept in the loop and presented with insights that are appropriate to their needs. The ability to retain your existing legacy systems, in which your organization has invested time, effort and other resources. Integration not only boosts your existing systems with additional functionality, but the in-depth knowledge you have of your legacy systems means the learning curve for realizing that potential will be negligible. Integration allows organizations to work smarter, not harder. When implemented methodically and thoughtfully, integration helps organizations modernize their processes one step at a time, so when the next big challenge comes along they're agile enough to respond.

### **A Real World Example That Tells All**

Take the example of a large insurance company who'd spent years using PeopleSoft Financials. The system was working as intended, but the teams had issues with reporting and month-end closes were notoriously slow. Rather than biting off the mammoth task of replacement, they made the decision to instead integrate Oracle Fusion Accounting Hub with their existing PeopleSoft implementation with care and efficiency. This allowed data to flow in seamlessly and in real-time, meaning that the finance teams were able to simplify their processes meaningfully—finance and accounting noticed the difference in their month-end workloads almost immediately. Integration wasn't simple plug-and-play, but the ROI was rapid enough to justify that integration is an approach grounded in reality.

#### **More life wins**

In education, for instance, one university is using Salesforce for recruiting and PeopleSoft for student records. Once the prospect is admitted, the two systems automatically synchronize with each other, creating a frictionless flow of information. Elsewhere, a healthcare provider is implementing Workday for payroll but continuing to use PeopleSoft to manage benefits and compliance. And these aren't one-offs, they're repeatable patterns. We're already seeing how integration can improve efficiency in several different industries.

## **Integration: What are you really able to do?**

The ability to integrate opens opportunities related to:

**General Ledger (GL) Data Sync:** Ensure financial data in the GL is linked to Oracle Fusion: “Financial dashboards have to be up to date so that decision-makers constantly have on-demand access to vital financial intelligence.”

**HR Automation:** Integrate Workday with PeopleSoft HCM to automate key HR functions – from hire-to-retain and employee updates and more.

**Applicant Tracking:** Track applicants in real-time in Salesforce and move the data into PeopleSoft Campus Solutions to manage their admission.

**Link with Supply Chain Management:** Synchronize Oracle Cloud Procurement data with PeopleSoft SCM, ensuring that procurement processes remain in sync.

**Consistent budgeting tools** Use consistent budgeting tools across devices without worrying about duplicate entries.

This isn't theoretical — this is already a reality for organisations and greatly increasing efficiencies for teams across a range of industries.

## **Making it Work: Tools that Help.**

There are many benefits avoid actions integration in business process, especially today due to fast technology change, in order to modernize without the upheaval replacement of a full ERP system.

With integration at their disposal, businesses have access to a robust toolbox that improves operational efficiency. Real-time dashboards, for example, provide real-time insight into KPIs and metrics. Intelligent chatbots help reduce the load on human resources and facilitate 24/7 customer support. Automation of tightly integrated, repetitive processes can also help businesses save time and reduce errors. Mobile access likewise provides access to all these tools on the go.

Additionally, integration enhances compliance with industry regulations by ensuring consistent and accessible data across platforms. Visibility into operations is vital for audits and reporting. Maintaining visibility into legacy systems even as modern applications are integrated means that organizations don't lose their existing investments; they augment them. The usability of a legacy system when paired with the new functionality of a modern solution means

employees have a seamless transition. Employees can continue using the systems they know and understand while adopting the new functionality of modern solutions.

In the end, integration represents the "work smarter, not harder" mindset. It enables organizations to leverage advanced technologies and practices to increase productivity, visibility and performance, all the while maintaining the current processes that they've come to rely upon. Integration allows businesses to improve in an evolutionary way as opposed to a revolutionary way that often comes with typical rip-and-replace projects.

### **The Not-So**

However, the integration journey is not without its pain points and requires a well-thought-out strategy—questions often remain over who owns the data: which is the system of authority over certain data sets? Which processes were built to work in real time? Which processes depend on batch processing? For successful sync, organizations must be able to ensure that data sync problems don't arise and should have guards in place for securing sensitive data—especially PII. Change management is also a priority—ensuring that users adopt the transition to these integrated workflows can be daunting and messy.

### **PeopleSoft Is Here to Stay**

Business process integration holds real value for organizations, especially in an era of rapid technological change. One of the key ways it can help is by introducing the potential for modernization in business operations without overturning a complete ERP system. This allows companies to take advantage of new tools without totally disrupting existing workflows.

Using integration means more efficiency around your operations with real-time dashboards for more insightful decision-making, intelligent chatbots that can optimize customer interactions and automation of repetitive tasks to save time and errors and leave your teams with more headspace for strategic initiatives.

Additionally, integration aids compliance by ensuring data consistency across platforms, enabling audits and reporting, all while maintaining visibility to legacy systems, and implementing new applications. Ultimately carrying aspects of the past, into the future, bringing with it seamless integrations between the past's known and new features implementation. Finally, integration supports the ideal work smarter, not harder, allowing organizations to move

Smart Integration: How enterprises are re-inventing PeopleSoft with Fusion, Workday, and Salesforce and improve forward in time, while taking the heart of what worked from the past with them, without having to experience major headaches.

### **Looking Ahead: AI, Chatbots and Smarter Interfaces**

The Future is bright for PeopleSoft. As everything evolves in PeopleSoft. We see a future where we focus more on AI driven features, Chatbots to enhance the user interaction (exposed via the Oracle Digital Assistant) and plug play Analytics. And all these to add intelligence onto your application. We are going towards a future where your core system remains the same, but there is an intelligence it. If you already started your journey in integration, you are on the right path.

### **Last Word: You Have Options**

Integration in business processes brings great benefits, in an environment overtly influenced by rapidly developing technology. Such integration will help organizations bring their business operations up to speed, avoiding large-scale upgrades of ERP systems, enabling the continuity of existing workflows. Something that wouldn't be possible without integration across the various systems. Moreover, integration at a business process level enables increased operational efficiency. With real-time dashboards and intelligent chatbots, businesses gain real-time insights; time consuming and repetitive errands are automated, increasing time savings and avoiding human oversights. Likewise, integration also strengthens compliance capabilities, as consistent data available across various platforms, in a single view, results in high-quality data that is vital for audits. Integration in business processes also enables the continuity of operational visibility into legacy systems. By encouraging the use of more modern applications, while preserving existing systems, integration enables organizations to “work smarter not harder”. Organizations are able to bring modernity into their.

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✉ [editor@iaeme.com](mailto:editor@iaeme.com)